

SUBMITTED BY: Ray Palmer Associates, Inc.
 (Company Name)

PROPOSAL # 1

**FURNISHING AND DELIVERY OF SWIMMING POOL REPAIR SERVICES
 TO THE MONMOUTH COUNTY PARK SYSTEM, LINCROFT, NEW JERSEY.
 TO THE MONMOUTH COUNTY BOARD OF RECREATION COMMISSIONERS.**

The undersigned hereby declares that ✓ he has carefully examined the advertisement, specifications, and form of contract for furnishing the specified items and that ✓ he will execute the contract according to the specifications, terms, and conditions with respect to the following:

<u>ITEM</u>	<u>ESTIMATED QUANTITIES FOR PURPOSE OF AWARD</u>
1. Service Call Fee	$\frac{\$400}{}$ x 15 calls = $\frac{\$6,000.00}{}$
2. Labor rate per hour for a two (2) person crew	$\frac{\$200}{}$ (weekdays) x 30 hours = $\frac{\$6,000.00}{}$ $\frac{\$260}{}$ (weekends) x 5 hours = $\frac{\$1,300.00}{}$
3. Labor rate per hour for a one (1) person crew	$\frac{\$135.00}{}$ (weekdays) x 10 hours = $\frac{\$1,350.00}{}$ $\frac{\$200.00}{}$ (weekends) x 5 hours = $\frac{\$1,000.00}{}$
4. Labor rate per hour for diver	$\frac{\$250.00}{}$ (weekdays) x 2 hours = $\frac{\$500.00}{}$ $\frac{\$350.00}{}$ (weekends) x 2 hours = $\frac{\$700.00}{}$
5. Opening fee (includes labor & Muriatic acid) per pool:	
a. Dorbrook Pool 1	$\frac{\$1,900}{}$
b. Dorbrook Pool 2	$\frac{\$1,050}{}$
c. Sprayground	$\frac{\$1,000}{}$
d. Fort Monmouth Big Pool	$\frac{\$2,650}{}$
e. Fort Monmouth Small Pool	$\frac{\$1,000}{}$
f. Big Brook Main Pool	$\frac{\$3,000}{}$

6. Winterizing fee (includes labor and anti-freeze), per pool:

- a. Dorbrook Pool 1
- b. Dorbrook Pool 2
- c. Sprayground
- d. Fort Monmouth Big Pool
- e. Fort Monmouth Small Pool
- f. Big Brook Main Pool

\$1,900
900
900
2,450
1,000
3,150
\$37,750

TOTAL OF ALL ABOVE ITEMS:

7. Discount on repair parts/vacuum parts/pool related parts, maintenance equipment (percent off store/retail price)

0 %

VARIANCE IF ANY: _____

The undersigned is a partnership a corporation an individual under the laws of the State of New Jersey

CONTRACTOR NAME: Ray Palmer Associates, Inc.

CONTACT PERSON: Jeffrey Landry

SIGNATURE: [Signature]

ADDRESS: 95 King St. Dover, NJ 07801

BUSINESS PHONE: 973-989-1003 FAX NO.: 973-989-1205

CELL PHONE NO.: 973-713-8990 PAGER NO.: -

E-MAIL ADDRESS: TRPANJ2@verizon.net

FEDERAL TAX ID# OR SOCIAL SECURITY# [Redacted]

DATE: 2-11-22

SUBMITTED BY: Ray Palmer Assoc. INC.
(Company Name)

PROPOSAL # 2

FURNISHING OF SWIMMING POOL REPAIRS, SERVICES AND SUPPLIES
TO THE MONMOUTH COUNTY BOARD OF RECREATION COMMISSIONERS, LINCROFT, NJ

<u>Item No.</u>	<u>Unit</u>	<u>Unit Price</u>		<u>Est. quant. for purposes of award</u>	<u>Total</u>	
1	Non-Chlorine Shock Treatment, <u>Regal</u> Clear Shock	1 LB.	<u>25.00</u>	x	5	<u>125.00</u>
		4 LB.	<u>40.00</u>	x	10	<u>400.00</u>
		8 LB.	<u>100.00</u>	x	20	<u>2000.00</u>
2	Sodium Carbonate, <u>Regal</u> "pH Plus"	2 LB.	<u>30.00</u>	x	5	<u>150.00</u>
		5 LB.	<u>55.00</u>	x	10	<u>550.00</u>
		16 LB.	<u>42.00</u>	x	30	<u>1260.00</u>
3	Sodium Bisulphate, <u>Regal</u> "pH Minus"	2 LB.	<u>11.00</u>	x	5	<u>55.00</u>
		5 LB.	<u>16.00</u>	x	5	<u>80.00</u>
		12 LB.	<u>30.00</u>	x	5	<u>150.00</u>
		25 LB.	<u>42.00</u>	x	5	<u>210.00</u>
4	Algicide 50	1 QT.	<u>20.00</u>	x	10	<u>200.00</u>
5	Algaecide, Black, <u>Seaboard/Polytech 60 Or Regal Algae 60</u>	1 QT.	<u>25.00</u>	x	10	<u>250.00</u>
6	Algaecide, Non-Foaming, <u>Seaboard "Algi-Tech" Or Regal Algae Plus</u>	1 QT.	<u>28.00</u>	x	10	<u>280.00</u>

<u>Item No.</u>	<u>Unit</u>	<u>Unit Price</u>		<u>Est. quant. for purposes of award</u>	<u>Total</u>	
7	Algae and Organic Matter Coagulator, Seaboard Algi-Clear	1 PT.	<u>10.00</u>	x	20	<u>200.00</u>
8	Clarifier	8 OZ.	<u>11.00</u>	x	5	<u>55.00</u>
		1 QT.	<u>17.00</u>	x	10	<u>170.00</u>
		½ GALLON	<u>26.00</u>	x	10	<u>260.00</u>
9	Iron Control, "Conquest"	1 QT.	<u>12.00</u>	x	5	<u>60.00</u>
10	Calcium Chloride, <u>Regal</u> "Sea-Cal"	4 LB.	<u>12.00</u>	x	5	<u>60.00</u>
		8 LB.	<u>16.00</u>	x	5	<u>80.00</u>
		16 LB.	<u>26.00</u>	x	5	<u>130.00</u>
		25 LB.	<u>45.00</u>	x	15	<u>675.00</u>
11	Sodium Bicarbonate, <u>Regal</u> "Alkalinity Plus"	5 LB.	<u>11.00</u>	x	5	<u>55.00</u>
		10 LB.	<u>28.00</u>	x	5	<u>140.00</u>
		25 LB.	<u>42.00</u>	x	5	<u>210.00</u>
12	Muriatic Acid	1 GALLON	<u>12.00</u>	x	15	<u>180.00</u>
13	Test Reagent, OTO	3/4 OZ.	<u>14.00</u>	x	10	<u>140.00</u>
14	Test Reagent, Phenol Red	3/4 OZ.	<u>14.00</u>	x	10	<u>140.00</u>
15	Filter Sand	50 LB.	<u>24.00</u>	x	2	<u>48.00</u>
16	"Decko-Seal," Deck Joint Filler and Sealer	¾ GALLON	<u>100.00</u>	x	2	<u>200.00</u>
		Caulk 10 OZ.	<u>15.00</u>	x	2	<u>30.00</u>

17	Slow Dissolving Chlorine (Trichlor-S-Triazinetrione), 3" chlorinated tablet	4 LB.	<u>15.00</u>	x	5	<u>75.00</u>
		8 LB.	<u>30.00</u>	x	5	<u>150.00</u>
		16 LB.	<u>75.00</u>	x	5	<u>375.00</u>
		25 LB.	<u>140.00</u>	x	5	<u>700.00</u>
		50 LB	<u>260.00</u>	x	20	<u>5200.00</u>

<u>Item No.</u>		<u>Unit</u>	<u>Unit Price</u>		<u>Est. quant. for purposes of award</u>	<u>Total</u>
18	Pool Putty, Two-Part, "Epoxybond"	1 SET	<u>25.00</u>	x	2	<u>50.00</u>
19	Liquid Chlorine	1 GALLON	<u>7.00</u>	x	2	<u>14.00</u>
		2.5 GALLON	<u>12.00</u>	x	2	<u>24.00</u>
		5 GALLON	<u>25.00</u>	x	4	<u>100.00</u>
20	<u>Sustain</u> 3" Chlorinating Tablets	50 lb.	<u>200.00</u>	x	12	<u>2400.00</u>
		25 lb.	<u>120.00</u>	x	4	<u>480.00</u>
		16 lb.	<u>80.00</u>	x	2	<u>160.00</u>
		6.6 lb.	<u>40.00</u>	x	2	<u>80.00</u>
21	<u>Sustain</u> Shield Energizer	35 lb.	<u>220.00</u>	x	1	<u>220.00</u>
		20 lb.	<u>160.00</u>	x	1	<u>160.00</u>
		10 lb.	<u>100.00</u>	x	1	<u>100.00</u>
22	<u>Sustain</u> Summer Shield	½ gallon	<u>100.00</u>	x	5	<u>500.00</u>
23	Calcium Shock 70% Super Shock it	1 LB.	<u>30.00</u>	x	1	<u>30.00</u>
		5 LB	<u>80.00</u>	x	1	<u>80.00</u>
		20 LB.	<u>175.00</u>	x	1	<u>175.00</u>

24	Chlorine Stabilizer (liquid)	1 GALLON	<u>30.00</u>	x	5	<u>150.00</u>
	(powder)	2 POUNDS	<u>15.00</u>	x	5	<u>75.00</u>
		5 POUNDS	<u>30.00</u>	x	5	<u>150.00</u>
		8 POUNDS	<u>55.00</u>	x	1	<u>55.00</u>
		50 POUNDS	<u>300.00</u>	x	2	<u>600.00</u>

25 Silvacide 1 QT. 40.00 x 2 80.00

26 Safety rescue equipment, parts, maintenance items, test kit parts, skimmer nets, other available as needed-etc.
Percent discount off store price: 0%

Total Cost for items # 1-25

\$9,653.00

TAX EXEMPT. #69-0220842

VARIANCE IF ANY:

The undersigned is a partnership a corporation an individual under the laws of the State of New Jersey

CONTRACTOR NAME: Ray Palmer Associates, Inc.

CONTACT PERSON: Jeffrey Landry

SIGNATURE: [Signature]

ADDRESS: 95 King St. Dover, NJ 07801

BUSINESS PHONE: 973-989-1003 FAX NO.: 973-989-1205

CELL PHONE NO.: 973-713-8990 DATE: 2-11-22

E-MAIL ADDRESS: RPANJ2@Verizon.net

FEDERAL TAX ID# OR SOCIAL SECURITY# [Redacted]

SUBMITTED BY: ADD-ON POOLS INC.
(Company Name)

PROPOSAL # 2

FURNISHING OF SWIMMING POOL REPAIRS, SERVICES AND SUPPLIES
TO THE MONMOUTH COUNTY BOARD OF RECREATION COMMISSIONERS, LINCROFT, NJ

<u>Item No.</u>	<u>Unit</u>	<u>Unit Price</u>		<u>Est. quant. for purposes of award</u>	<u>Total</u>	
1	Non-Chlorine Shock Treatment, <u>Regal</u> Clear Shock	1 LB.	<u>N/A</u>	x	5	<u>Q</u>
		4 LB.	<u>49.95</u>	x	10	<u>499.50</u>
		8 LB.	<u>N/A</u>	x	20	<u>Q</u>
2	Sodium Carbonate, <u>Regal</u> "pH Plus"	2 LB.	<u>8.95</u>	x	5	<u>44.75</u>
		5 LB.	<u>11.95</u>	x	10	<u>119.50</u>
		16 LB.	<u>38.95</u>	x	30	<u>1,168.50</u>
3	Sodium Bisulphate, <u>Regal</u> "pH Minus"	2 LB.	<u>5.95</u>	x	5	<u>29.75</u>
		5 LB.	<u>12.95</u>	x	5	<u>64.75</u>
		12 LB.	<u>N/A</u>	x	5	<u>Q</u>
		25 LB.	<u>62.95</u>	x	5	<u>314.75</u>
4	Algicide 50	1 QT.	<u>22.95</u>	x	10	<u>229.50</u>
5	Algaecide, Black, <u>Seaboard/Polytech 60</u> Or Regal Algae 60	1 QT.	<u>27.95</u>	x	10	<u>279.50</u>
6	Algaecide, Non-Foaming, <u>Seaboard "Algi-Tech"</u> Or Regal Algae Plus	1 QT.	<u>19.95</u>	x	10	<u>199.50</u>

<u>Item No.</u>	<u>Unit</u>	<u>Unit Price</u>		<u>Est. quant. for purposes of award</u>	<u>Total</u>
7	Algae and Organic Matter Coagulator, 1 PT. Seaboard Algi-Clear	<u>N/A</u>	x	20	<u>0</u>
8	Clarifier	<u>13.95</u>	x	5	<u>69.75</u>
		<u>22.95</u>	x	10	<u>229.50</u>
		<u>38.95</u>	x	10	<u>389.50</u>
9	Iron Control, "Conquest"	<u>39.95</u>	x	5	<u>199.75</u>
10	Calcium Chloride, <u>Regal</u> "Sea-Cal"	<u>9.95</u>	x	5	<u>49.75</u>
		<u>18.95</u>	x	5	<u>94.75</u>
		<u>36.95</u>	x	5	<u>184.75</u>
		<u>54.95</u>	x	15	<u>824.25</u>
11	Sodium Bicarbonate, <u>Regal</u>	<u>13.95</u>	x	5	<u>69.75</u>
	"Alkalinity Plus"	<u>22.95</u>	x	5	<u>114.75</u>
		<u>49.95</u>	x	5	<u>249.75</u>
12	Muriatic Acid	<u>11.95</u>	x	15	<u>179.25</u>
13	Test Reagent, OTO	<u>3.95</u>	x	10	<u>39.50</u>
14	Test Reagent, Phenol Red	<u>3.95</u>	x	10	<u>39.50</u>
15	Filter Sand	<u>12.95</u>	x	2	<u>25.90</u>
16	"Decko-Seal," Deck Joint Filler and Sealer	<u>149.95</u>	x	2	<u>299.90</u>
	Caulk 10 OZ.	<u>31.95</u>	x	2	<u>63.90</u>

17	Slow Dissolving Chlorine (Trichlor-S-Triazinetrione), 3" chlorinated tablet	4 LB.	<u>N/A</u>	x	5	<u>Q</u>
		8 LB.	<u>59.95</u>	x	5	<u>299.75</u>
		16 LB.	<u>N/A</u>	x	5	<u>Q</u>
		25 LB.	<u>154.95</u>	x	5	<u>774.75</u>
		50 LB	<u>274.95</u>	x	20	<u>5499.00</u>

<u>Item No.</u>		<u>Unit</u>	<u>Unit Price</u>		<u>Est. quant. for purposes of award</u>	<u>Total</u>
18	Pool Putty, Two-Part, "Epoxybond"	1 SET	<u>26.95</u>	x	2	<u>53.90</u>
19	Liquid Chlorine	1 GALLON	<u>8.95</u>	x	2	<u>17.90</u>
		2.5 GALLON	<u>16.95</u>	x	2	<u>33.90</u>
		5 GALLON	<u>32.95</u>	x	4	<u>131.80</u>
20	<u>Sustain</u> 3" Chlorinating Tablets	50 lb.	<u>N/A</u>	x	12	<u>Q</u>
		25 lb.	<u>170.95</u>	x	4	<u>683.80</u>
		16 lb.	<u>116.95</u>	x	2	<u>233.90</u>
		6.6 lb.	<u>56.95</u>	x	2	<u>113.90</u>
21	<u>Sustain</u> Shield Energizer	35 lb.	<u>214.95</u>	x	1	<u>214.95</u>
		20 lb.	<u>131.95</u>	x	1	<u>131.95</u>
		10 lb.	<u>71.95</u>	x	1	<u>71.95</u>
22	<u>Sustain</u> Summer Shield	½ gallon	<u>83.95</u>	x	5	<u>419.75</u>
23	Calcium Shock 70% Super Shock it	1 LB.	<u>7.95</u>	x	1	<u>7.95</u>
		5 LB	<u>N/A</u>	x	1	<u>Q</u>
		20 25 LB.	<u>138.95</u>	x	1	<u>138.95</u>

24	Chlorine Stabilizer (liquid)	1 GALLON	<u>39.95</u>	x	5	<u>199.75</u>
	(powder)	2 POUNDS	<u>13.95</u>	x	5	<u>69.75</u>
		5 POUNDS	<u>36.95</u>	x	5	<u>184.75</u>
		8 POUNDS	<u>49.95</u>	x	1	<u>49.95</u>
		45 50 POUNDS	<u>149.00</u>	x	2	<u>299.90</u>

25 Silvacide 1 QT. N/A x 2 0

26 Safety rescue equipment, parts, maintenance items, test kit parts, skimmer nets, other available as needed-etc.
Percent discount off store price: 10%

Total Cost for items # 1-25 \$ 15,705.50

TAX EXEMPT. #69-0220842

VARIANCE IF ANY: Inbound Freight Cost for all Non Stock Items

The undersigned is a partnership a corporation an individual under the laws of the State of New Jersey

CONTRACTOR NAME: ADD-ON POOLS INC.

CONTACT PERSON: William Schweizer

SIGNATURE: William Schweizer

ADDRESS: 1400 Hwy 35 Middletown NJ 07748

BUSINESS PHONE: 732-671-0808

FAX NO.: 732-671-7306

CELL PHONE NO.: 732-496-1547

DATE: 2/11/2022

E-MAIL ADDRESS: Invoice Addon Pools @ AOL.com

FEDERAL TAX ID# OR SOCIAL SECURITY# [REDACTED]